



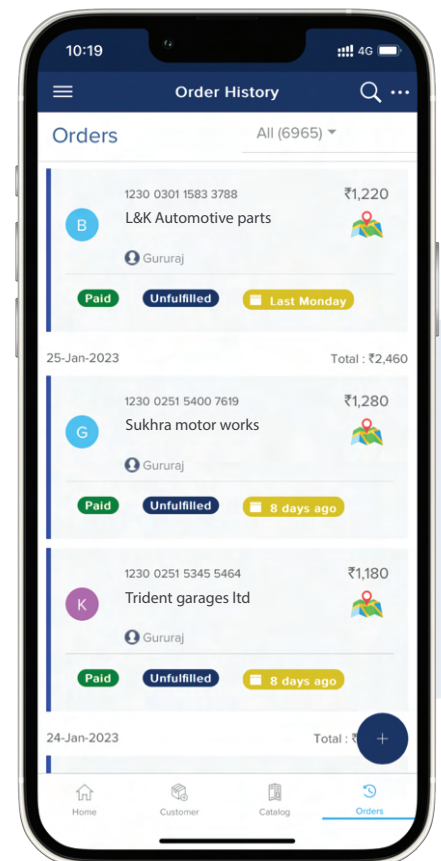
**B2B ECOMMERCE  
PLATFORM**

**TURBOCHARGE  
YOUR B2B SALES**



## Features

- **Self ordering capability** by channel partners/ customers with customized catalogues.
- **Real-time inventory visibility**, automated invoicing & payment collection from channel partners.
- **Direct to retailer/reseller & direct to consumer.**
- **White-labelled mobile commerce app** for brands.
- **Salesforce field activity** planning, tracking, productivity and sales pipeline management.



**JiniCommerce is superior, faster & more cost effective**

# What makes JiniCommerce unique



Affordable pricing -  
pay as you grow



Easy to deploy, simple  
to use



Highly secure with role  
based access control



Integrated with ERPs: Tally,  
SAP, Oracle and Shopify



Customer branded app  
(iOS and Android)



Customizable in quick time  
at very reasonable charges

## JiniCommerce has transformed selling for many companies



### Fortune 500 Japanese electronics company

Uses JiniCommerce to connect & sell to national distributors, state distributors and authorised service centers - 400 Indian partners



### 100 Cr+ Automotive parts manufacturer

Uses JiniCommerce white-labelled app to sell to 1 lakh+ mechanics & automotive stores across South Asia and fulfilment of orders



### 900 Cr+ Mattress company

Uses JiniCommerce to receive orders instantly from their 400+ distributors all over the country



### Fortune 500 - HDD manufacturer

Uses JiniCommerce to manage inventory & process customer returns at 400+ authorised service centers



### 6500+ Cr - FMCG company

Manages delivery of products to 1000s of retailers & manage inventory at hubs in 3 states using JiniCommerce



### 100Cr+ Automotive accessories manufacturer





Sales teams plan and track field sales activities & expenses, collect orders & payments from stores using JiniCommerce



### \$4B+ American MNC - Industrial motors

Distributors place orders using the JiniCommerce platform

# Key benefits

-  Upto 50% faster sales\* cycle with seamless 24\*7 order capability.
-  Upto 20% higher sales\* with real time visibility of channel inventory.
-  Upto 20% faster order\* to cash cycle with invoicing, delivery tracking and payment via gateways.
-  Higher sales team productivity\* with realtime visibility of pipeline, better journey planning and monitoring, geotagging and instant DCR.

\*As per JiniCommerce estimates based on multiple industry reports.



For more information  
and a detailed demo, visit:  
[www.jinicommerce.com](http://www.jinicommerce.com)

JiniCommerce solution  
helps you get the best  
out of your sales teams.



Get in touch

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Scan to know more